

**Film Business in Developing Markets
a CineLink Workshop at the Dubrovnik Film Meetings
APPLY NOW!**

**FILM BUSINESS IN DEVELOPING MARKETS: Hotel Admiral,
Slano, Croatia, June 4-6, 2011**

FILM BUSINESS IN DEVELOPING MARKETS 2 days training programme is dedicated to developing the business acumen of the professionals in the audiovisual field and is designed to tackle the business models, strategies and networks needed for doing film business in the developing markets today and becoming competitive internationally.

The programme will deal with the following topics through a series of engaging lectures, presentations and roundtable discussions from an array of internationally renowned professionals:

- New business models in the digital age
- Successful project development
- Sources and nature of film money
- Micro budget production
- Festivals and sales

Programme's target group are entrepreneurial types, already operating in different spheres of the film business looking to become key-players in their home territory, as well as internationally.

Programme will take place simultaneously with the Sarajevo Film Festivals' CineLink Project Development Workshop; joint networking events will be organized so both sets of participants benefit from each other's presence in sense of networking.

Tutors include:

Thomas Mai

Sophie Burdon

Jean de Fortes

Marten Rabarts

Who can participate?

Up-and-coming producers and associated film industry professionals from Croatia, alumni of training programs such as Sarajevo Talent Campus and various EAVE trainings.

Selection criteria

Workshop can accommodate a maximum number of 10 Croatian participants. First 10 eligible candidates to apply will be granted a place in the workshop.

Workshop language

English

Costs

Travel: not included

Hotel: 2 nights included

Sustenance: included

Participation fee: waived for the 10 Croatian participants.

Deadline for confirmations: May 27th 2011

Apply at > promotion@havic.hr